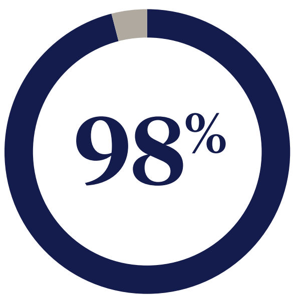
Nationwide®
is on your side

Your farm's future is in good hands

Introducing the Land As Your Legacy® team

About



of U.S. farms are operated by families[1]

Only

1 in 3

of them have a transition plan in place[2]

Without a plan in place, the state you live in will decide how your farm will be distributed.

Nationwide's Land As Your Legacy® team partners with your team of financial, legal and tax professionals to help plan a promising future for your family farm or ranch. At no cost to you, we will develop a transition plan focused on 5 key areas to help protect the future for your business and your family.

The 5 key elements of a carefully designed transition plan

1. **Succession planning**
   Creating the path to successfully pass the business to the next generation

2. **Business planning**
   Reviewing the business structure to best protect the financial health of the operation

3. **Risk management**
   Identifying and preparing for risks to the farm operation

4. **Financial independence**
   Creating financial independence from the farm so that the next generation can start receiving income from the operation while the senior operator keeps serving as a mentor

5. **Estate planning**
   Getting the documents in place to create an orderly distribution of assets upon death and to settle any liabilities due at that time in a manner consistent with the wishes of the deceased

[1] A 2021 USDA report of statistics compiled from an Agricultural Resource Management Survey of 11,841 farms.

[2] "2021 Family Business Survey: US Findings," PwC, pwc.com/us/en/services/ trust-solutions/private-company-services/library/family-business-survey.html.

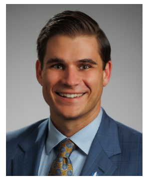
Work with a team that specializes in farm and ranch transition planning

The Land As Your Legacy program has strong roots in the agricultural community and a commitment to safeguarding its heritage. With outstanding credentials and access to a wide variety of tools, strategies and products, Nationwide® can help position you and your farm or ranch for a successful transition of your family business.

Financial Planners

Our team of specialists building your personalized plan

Mike Lauer
CLU®, ChFC®, ALHC, CRC®
Financial Planner
Land As Your Legacy

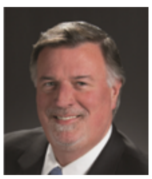


Blake Price
CFP®, CEPA®
Financial Planner
Land As Your Legacy

Bryan Tribble
CLU®, ChFC®, ALHC
Financial Planner
Land As Your Legacy

Nationwide Advanced Consulting Group

Our staff of legal and accounting specialists available for consultation



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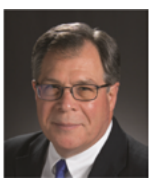

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As your Land As Your Legacy advisor, let's partner with the specialists at Nationwide to build a transition plan for your family's operation.

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